



## ABOUT US

You want a tax, accounting, and consulting partner who understands your needs and the full range of solutions available. Since 1959, Zeifmans has been developing innovative solutions driven by creative insight. We don't just work within the rules, we make the rules work for you.

## GREAT IDEAS. POSITIVE IMPACT. THAT'S ZEIFMANS.

Over 60+ years later, we remain entrepreneurial, and so we naturally have a comprehensive understanding of the needs of owner- operated and family-run businesses. We advise over 11,000 clients year after year- over 4,000+ being private companies – as those businesses continue to grow and prosper with our support. As a matter of fact, hundreds of our clients have been with us for more than a generation. Why? Because our connection with you, our client, is a trusted long-term relationship based on the common goal of helping your business grow and profit.

## THE PERFECT FIT

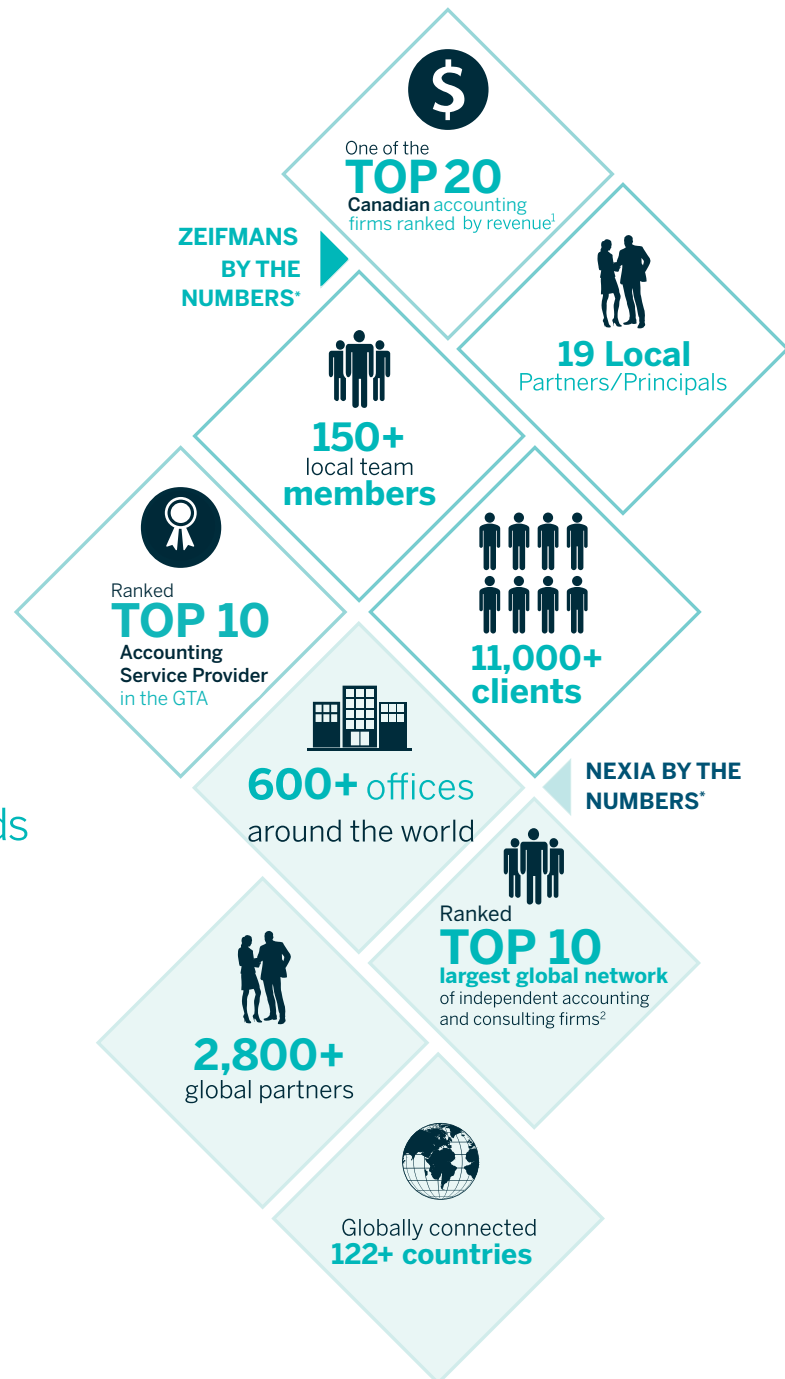
Big business expertise, delivered with the intimacy of a small business team

Even though our team has grown to over 150 individuals servicing thousands of clients, we still maintain the small business intimacy and entrepreneurial spirit that got us started. You'll benefit from the right sized team for all your needs. Our partners draw on their combined hundreds of years of experience to provide consulting, assurance, compliance and tax services supported by their diversely skilled team members. Not only will you benefit from the experience and judgement of our senior leaders, but also from the sharp, innovative thinking of our young associates.

## GLOBALLY CONNECTED

Your access pass to the best of all worlds

Zeifmans offers you the benefit of access to a global network of accounting and consulting professionals as a member of Nexia – one of the top ten global networks of accounting and consulting firms.<sup>2</sup> For over 25 years, Nexia has ensured that all member firms meet and maintain high quality control standards. Meaning, we can partner with our affiliate Nexia firms operating in more than 122 countries around the world, allowing us to support you in achieving growth across multiple markets.





## A ONE-STOP FIRM

We do it all

While Zeifmans operates with an entrepreneurial spirit, we are a full service, one-stop firm where you will benefit from the wide range of services available as your company grows and matures. Ranked one of the top 20 largest Canadian Accounting firms by revenue in Canada<sup>1</sup>, and one of the top 10 service accounting firms in the Greater Toronto Area (GTA), we have numerous professionals that can help you with, traditional consulting, tax, audit and accounting services, and more.

US Personal and  
Corporate Taxation

Cross Border Tax Planning

Corporate Finance:  
Mergers and Acquisitions,  
Business Valuation, and  
Financing

Wealth Management,  
Succession and Estate Planning

International Business  
including Israeli Companies

Going Public

Audits of Public Companies<sup>3</sup>,  
Hedge Funds, including Cayman  
Islands<sup>4</sup>, Pension Funds and  
Investment Dealers<sup>5</sup>

Corporate Turnaround,  
Recovery and Insolvency

Risk Advisory



Though our team has a great deal of specialized knowledge, we are anything but a niche firm. Over the years, we've proudly amassed experience accross a number of different markets throughout the globe, enabling us to provide world-class advice in several different areas, including but not limited to the following:

- Healthcare
- Real Estate & Development
- Retail
- Cannabis & Psychedelics
- Distribution
- Short-term & Long-term Rentals
- Financial Services Sports &
- Entertainment
- Manufacturing
- Not-for-Profit & Charity
- Technology & Startups



## PERSONALIZED INSIGHT

Tailored solutions meticulously crafted to align with your business objectives.

Recognizing the distinct nature of each client, we acknowledge that every financial decision requires a comprehensive evaluation of various interconnected personal and business factors. Our team dedicates time to familiarize themselves with your unique circumstances, comprehending your business, family dynamics, or co-ownership intricacies. We assess your journey thus far and your envisioned destination. Subsequently, leveraging this holistic understanding, we fine-tune a bespoke business strategy. Regardless of your business's life cycle stage, we offer specialized expertise and inventive solutions to guide you toward the next echelon of success.



## Connect with Zeifmans today

Allow Zeifmans to support your business in conquering new levels of success. Let's create a lasting partnership, starting today:

**Call us:** 416.256.4000

**E-mail us:** [info@zeifmans.ca](mailto:info@zeifmans.ca)

**Visit us:** 201 Bridgeland Avenue,  
Toronto, ON, M6A 1Y7



1. Zeifmans LLP is ranked 18th largest Canadian firm ranked by revenue according to The Bottom Line magazine annual ranking of accounting firms in Canada in 2016.
2. Nexia is ranked 9<sup>th</sup> largest global network by fee in come (US dollars) according to the International Accounting Bulletin Survey in 2018.  
Zeifmans is a participant in the Canadian Public Accountability Board (CPAB) and the US Public Companies Accounting Oversight Board (PCAOB), authorizing it to audit public companies in both Canada and the US. CPAB and PCAOB are, respectively, Canada's and the US's public company auditor regulators.
4. Audits of Cayman Islands hedge funds performed by Zeifmans (Cayman).
5. Zeifmans is a panel auditor for the Investment Industry Regulatory Organization of Canada (IIROC), the national self-regulatory organization which oversees all investment dealers and trading activity in the debt and equity marketplace in Canada. Only panel auditors are authorized to audit IIROC-registered investment dealers.

\* Zeifmans and Nexia by the numbers as of February, 2023.

Zeifmans LLP is a member of Nexia, a worldwide network of independent accounting and consulting firms. Springbank Capital Corp. is an affiliate of Zeifmans specializing in Mergers & Acquisitions, Finance and Valuation.

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