

## The real estate industry is forever changing

To succeed, you need a clear understanding of current performance, well-executed cash flow planning and risk management, and a proactive approach to changes in tax law.

Whether you are a new player in the real estate space, an established veteran of the industry or one looking to exit, Zeifmans is here for you.

Our real estate experts provide builders, contractors, developers, managers and passive investors throughout North America with financial management, compliance and tax planning solutions that add to their bottom line. We help our clients create efficient tax strategies so they can keep their energies focused on opportunities and growth.

We draw upon over 50 years of experience providing audit, accounting, tax, consulting and compliance services to real estate partnerships, joint ventures, and corporations.

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## Contact us today

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## We can help you with

**Canadian Tax Consulting:** including efficient tax structures and sophisticated tax minimization strategies that let you keep more of your hard earned money

**Compliance:** with all aspects of tax, audit and regulatory requirements so you can focus on what you do best – growing your business

**Financing:** including sourcing and negotiating the right financing for your projects – and advising on the optimal capital structure of your operations

**HST:** where you may find complex and unexpected traps that can cause costly errors

**Succession Planning:** including an exit strategy so you can retain your assets and a succession plan that preserves business continuity when you pass control to the next generation

**Transactions and Valuations:** if a merger, acquisition or exit is in your future including due diligence and tax minimization services

**US Taxation:** if you plan to invest abroad or manage a portfolio of US real estate

**Accounting, Audits and Reviews of Real Estate Operations:** for regulatory compliance, lender requirements, and effective risk management and decision-making

Zeifmans LLP is a member of Nexia International, a worldwide network of independent accounting and consulting firms.

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## Why choose Zeifmans?

We have hundreds of clients in the real estate space, as well as the professionals that serve them including architects, engineers, designers and surveyors, operating in Canada, the US and around the world.

We are a member of Nexia International – one of the top ten global assurance and advisory firms, consisting of more than 300 quality member firms operating in over 120 countries around the world – and can tap into this network to help you grow.

Founded in 1959, and with 18 Partners/Principals and over 100 staff, Zeifmans was the 18th largest firm by revenue in 2016 according to *The Bottom Line* magazine annual rankings.

## We are here for you

You want a tax, accounting, and consulting partner who understands your needs and the full range of solutions available. One who works within the rules to make the rules work for you. Who gives you straightforward, intelligent advice that consistently adds to your bottom line.

**Great ideas.  
Positive impact.  
That's Zeifmans.**